



# Questions about Selling Teriyaki Beef Steaks?



You're interested in selling Teriyaki Beef Steaks but you may not be completely sure if this is a good fit for your group.

Or you might still have some unanswered questions before making a final decision on your fundraiser.

What follows are answers to commonly asked questions about our beef jerky products.

## General Questions

### Where is Jack Link's Beef Jerky made and where does it ship from?

All of our beef jerky is packaged in the USA and is shipped out of a distribution center in Iowa.

### What is the shelf life?

Depending on which product you order, Jack Link's Beef Jerky has a 9 to 18 month shelf life from production date. There are date codes called "best by dates" printed on all products.

### How large are the 3 items in your variety meat snack product?

Squatch Sticks: 1.0 oz.

Beef Sticks: 0.92 oz.

Beef Steaks: 0.80 oz.

## Earnings & Profit

### How much can we make?

Your earnings depend on the size of your group and the amount of product sold by each seller.

Group Size	25	50	75	100	250	500	1,000
1 Tote/Seller	\$240	\$480	\$810	\$1,080	\$2,700	\$5,400	\$10,800
2 Totes/Seller	\$480	\$1,080	\$1,620	\$2,160	\$5,400	\$10,800	\$21,600
3 Totes/Seller	\$810	\$1,620	\$2,430	\$3,240	\$8,100	\$16,200	\$32,400

*(Actual totes sold/seller may vary)*

### How can we receive more profit?

We offer volume discounts based on the number of cases ordered that will increase your profit. For more information see our pricing & profit table.



## Questions about Selling Teriyaki Beef Steaks?

### Ordering & Shipping

#### **How long will it take to receive our order?**

All orders ship in 7 days or less. Actual delivery time is dependent on how far your location is from our warehouse in Iowa.

#### **How do we pay for our order?**

Payment options include purchase order, signing an agreement or paying by check.

#### **What is the minimum order?**

All beef jerky products require an order minimum of 1 case.

#### **Can we reorder?**

Yes, however you must reorder at least 1 case.

#### **Do you take back returns?**

Unfortunately we do not take back unsold beef jerky because we want to maintain the same high level of product freshness for all of our customers. In addition, the USDA has very strict guidelines that we must adhere to.

#### **Do we have to pay for shipping?**

No, shipping to your location is free of charge. Shipping on reorders is also free.